

How do you get new city vehicles without extra cash? Like this.

Ask us about Municipal Lease/Purchase Financing. It helps you add to your fleet with the budget you have. What's more, there are no major cash outlays or long-term debt obligations.

Here's how it works:

- Fixed-rate financing with principal and interest payments and ownership with a final residual payment
- Standard principal and interest payments
- Flexible repayment terms — monthly, quarterly, semi-annual and annual
- Financing for EVs and gas-powered vehicles
- Financing for add-on equipment, upfits and extended-warranty plans

For your benefit:

- Terms of 24-48 months
- No mileage, wear/tear, term fees
- Flexible residual — based upon vehicle usage

Make the most of your annual budget with the lease/purchase program to purchase more vehicles for a lower upfront cost, have flexible repayment terms, maintain a newer fleet and include upfit/equipment costs in the lease/purchase price.



We're here for you.

Questions? Call **1-800-241-4199** or email us at fcmuni@ford.com.