

# Meet the Lease That Works for You

#### What Is CommerciaLease?

- An open-ended lease that's a Terminal Rental Adjustment Clause (TRAC)
- As the lessee, you're responsible for what the vehicle is worth at lease-end
- For vehicles used more than 50% of the time for business

### **CommerciaLease Features:**

- Specialized equipment and upfits can be added to the vehicle's total value
- No excess wear and use penalties
- · No mileage restrictions
- No acquisition, up-front or termination fees
- Advance or arrears payment option
- Master Lease Agreement
- Combined billing
- Service, maintenance contracts and Commercial GAPCoverage<sup>™</sup> can be included

## Who Is Eligible:

You must be a commercial entity (such as sole proprietor, corporation or LLC). Nonprofit organizations and private colleges and universities that are not governmental entities are also eligible.

### Vehicles for Lease:\*

- · New and used cars and trucks
- Vehicles with upfits

#### Vehicles Not Included:

- · Emergency, fire and ambulance
- For hire (including taxi)
- Rental vehicles
- Driver education
- Federal, state or local governments
- Municipal vehicles

## Ford Pro<sup>™</sup> FinSimple<sup>™</sup> Standard Terms and Residuals Guidelines:\*\*

(% based on final net capitalized cost)

24 months	55%
36 months	45%
48 months	35%
60 months	25%

\*Vehicles hauling hazardous materials or used for people moving and passenger transport are subject to Ford Pro FinSimple review and approval. \*\*Nonstandard terms and residuals are subject to Ford Pro FinSimple approval. Nonstandard term residuals available.



## Simple Steps at Lease-End:

Call our Ford Pro<sup>™</sup> FinSimple<sup>™</sup> Customer Care Team at 877-224-1262 x74977 to:

- Get a payoff quote and help with your buyout
- Talk about extending the length of your CommerciaLease agreement if needed
- Let us know if you'd like our help selling the vehicle for you\*

#### Contact your dealer to:

- Purchase or lease a new Ford vehicle and for help with trading in your current car or truck
- Turn in your vehicle just schedule an appointment with your original dealer

#### A Lease Plan Built for Business

Commercial and fleet customers now have a customizable lease designed just for them. You can make smart financial decisions based on your business plan, with terms that free up capital and match your timeline. Our Ford Pro FinSimple CommerciaLease is a great alternative to conventional financing.

To learn more about products and services offered by Ford Pro FinSimple, visit fordpro.com/en-us/financing.

\*You are responsible for any difference between the balance owed and the selling price (including any costs incurred to sell the vehicle as agreed upon in your Master Lease Agreement).