

## Maximize your budget. Municipal Finance Program

### Funding that's smart.

Many public agencies are discovering that Municipal Lease/Purchase Financing is today's answer to acquiring essential equipment within limited budget confines – without major cash outlays, long-term debt obligations or, in most cases, voter approval.

### Here's how it works.

- Fixed-rate financing helps you get the vehicles you need when you need them, while sticking to your current budget
- Flexible repayment terms – monthly, quarterly, semiannual and annual
- Finance add-on equipment, upfits and extended-warranty plans
- Equity is accumulated with each payment, and ownership is realized with a final payment of \$1



### For your benefit.

- Avoid high costs of maintaining older equipment
- Low-cost, tax-exempt interest rates
- No down payment or security deposit required
- No mileage restrictions
- No maintenance or return provisions



Go Further

\*Ford Motor Credit Company ("FMCC") is providing the information contained in this document for discussion purposes only in connection with a proposed arm's length commercial leasing transaction between you and FMCC. FMCC is acting for its own interest and has financial and other interests that differ from yours. FMCC is not acting as a municipal advisor or financial advisor to you, and has no fiduciary duty to you. The information provided in this document is not intended to be and should not be construed as "advice" within the meaning of Section 15B of the Securities Exchange Act of 1934 and the municipal advisor rules of the SEC. FMCC is not recommending that you take an action and you should discuss any actions with your own advisors as you deem appropriate.

# Great benefits for everybody. Municipal Finance Program



## How much equipment can you get for \$250,000?\*

### Option A – Purchase Today for Cash



### Option B – Ford Credit Municipal Lease/Purchase Financing



**Just call 1-800-241-4199 for all the right answers.**

If you have any questions, call and speak to a Ford Credit Municipal Financing coordinator. We offer highly competitive financing rates and let you maximize your tax-exempt advantages.

We're a team ready to move fast to meet your vehicle needs. Visit us online at [fordcredit.com/municipal](http://fordcredit.com/municipal).



Go Further

\*Based on the assumption that you could purchase Option A for \$250,000 from your annual budget, and you could lease/purchase Option B with a total equipment cost of \$1.1 million at 6.1% APR, resulting in five annual payments of \$246,792.70. This is an example and rates are subject to change. Funding subject to credit approval by Ford Credit.