How much equipment can you get this year for $250,000?*

Option A
Purchase Today for Cash

Option B
Ford Credit Municipal Lease/Purchase Financing

*Based on the assumption that you could purchase Option A for $250,000 from your annual budget and you could lease/purchase Option B with a total equipment cost of $1.1 million at 6.1% APR, resulting in five annual payments of $246,792.70. This is an example, and rates are subject to change. Funding subject to credit approval by Ford Credit.
We make it convenient
Many public agencies are discovering that Municipal Lease/Purchase Financing is today’s answer to acquiring essential equipment within limited-budget confines. Working with municipalities for many years has provided us with the knowledge and expertise to make the acquisition of public vehicles a simple and accommodating process.

Here’s how it works
- Fixed-rate financing helps you get the vehicles you need, when you need them
- Flexible repayment terms – monthly, quarterly, semiannual and annual
- Finance add-on equipment, upfits and extended warranty plans, etc.
- Equity is accumulated with each payment, and ownership is realized with a final payment of $1

Bring variety to your work force
Ford offers a wide variety of vehicles that bring innovation and capability to any work force. Here’s a list of eligible vehicles:
- Police and administrative vehicles
- Ambulances and fire trucks
- Light-, medium- and heavy-duty trucks
- School buses
- Street sweepers and garbage trucks
- Upfits to any of the above vehicles

Here’s who is eligible
- State and local governments
- Counties
- Public school districts
- Public colleges and universities
- Municipal airports

Some more benefits
- Newer vehicles to help you avoid the high cost of maintaining older equipment
- Low-cost, tax-exempt interest rates
- No down payment or security deposit required
- No mileage restrictions
- No maintenance or return provisions

We’re a team ready to move fast to respond to your vehicle needs. Contact us at 1-800-241-4199 or fordcredit.com/municipal-finance.

*Ford Motor Credit Company (“FMCC”) is providing the information contained in this document for discussion purposes only in connection with a proposed arm’s length commercial leasing transaction between you and FMCC. FMCC is acting for its own interest and has financial and other interests that differ from yours. FMCC is not acting as a municipal advisor or financial advisor to you, and has no fiduciary duty to you. The information provided in this document is not intended to be and should not be construed as “advice” within the meaning of Section 15B of the Securities Exchange Act of 1934 and the municipal advisor rules of the SEC. FMCC is not recommending that you take an action and you should discuss any actions with your own advisors as you deem appropriate.